Enable **any** 2-Factor Authentication (2FA) method on **any** application

YOU CAN FINALLY PROTECT YOUR COMPANY, EMPLOYEES AND CUSTOMERS WITHOUT ALL THE COMPLEXITY AND COSTS PREVIOUSLY RELATED TO 2FA

SECFENSE

Why?

Credential thefts kill companies

Why?

Passwords are the root of all evil

1 2 3
4 5 6
7 8 9
* 0 #
code 54321

Why?

Passwords are the root of all evil

1.9B

stolen passwords on
the black market

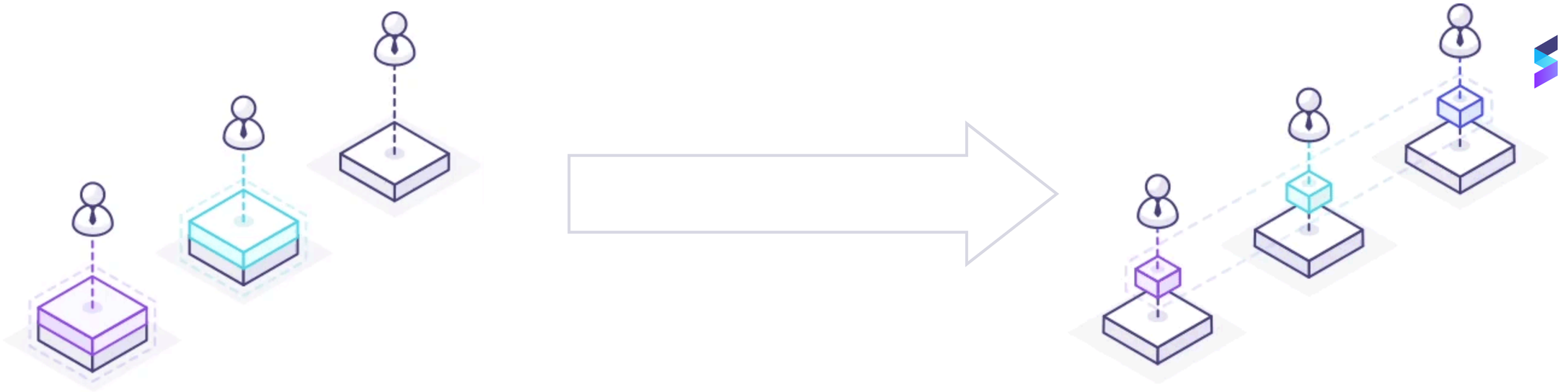
81%

of breaches used
compromised password

Second Factor to the rescue

Second Factor to the rescue

The new default
or virtualization for user access security



Independence
2FA (and other user access security policies) built into the fabric of the infrastructure, not rigidly fixed to the applications.

Flexibility
Enabling the use of any 2FA methods available on the market now and in the future without changing the core.

Scalability
Protection available across entire organisation, spanning from on-premise, public and private cloud.

No developers, no contractors,
no 3rd party code, no vendor-locks

Founders

Tomek Kowalski

CEO

- 16 years of experience in IT B2B sales in e-commerce, telco, manufacturing and military space.
- Managed and developed $28M in sales pipeline over the last 4 years
- Introduced multiple hi-tech startups to Polish market (3PAR, Onstor, PureStorage).
- Migrated high-profile institutions' (financial, transportation, e-commerce) entire infrastructure to the cloud.

Marcin Szary

CTO

- 15 years in tech, 8 years in building products.
- Previously a CTO of multiple startups, ranging from security, mobile, telecom.
- Held responsible for R&D operations in the area of mobile-based authentication, cloud-based SSO, IAM, fintech.
- Sold his previous fintech startup to the leading polish ATM operator.

Effects of BB BA investment

- Hired international specialists in the field
- Created both cloud-based and physical testing environment
- Built a few working prototypes to test multiple hypothesis with potential customers
- Slightly pivoted after recurring feedback from customers
- Built awareness in international cybersecurity community
- Launched multiple Pilot programmes with selected partners.

Blockages & Challenges

- Trust. We need to overcome the fear, customers are having when dealing with such young companies (especially in security).
- The concept is novel and challenges a lot of assumptions of the customers
- Investment is restricted to R&D, hence difficulties in funding other operations (marketing, sales, executive)
- We’d appreciate exposure to international customers in various verticals in order to Pilot the product worldwide.

Thank you!